DOWNTOWN BANGOR PARTNERSHIP BOARD OF DIRECTORS

Tuesday, December 9, 2014, 8:30 am

MINUTES

Officers Present: Stephen Boardway (Chair) Molly Briggs (Vice Chair) and Heather

McCarthy (Treasurer/Secretary)

Directors Present: Kate Bielinski, Annie Cambridge, Annette Dodd, Heather Furth, Josh

Gass, Gibran Graham, Kate Grover, Karen Foley, Julie Baker-

Leaden, Betsy Lundy, Ben Sprague, Dan Sykes

Others: Caitlin Brooke, Staff Liaison

Unexcused Absence: Jen Brooks, Nazrin Dixon

Guests: Tanya Emery (Director of Community and Economic Development at the City of Bangor) and Ben Metzer (Owner of NorthEast Reprographics)

CALL TO ORDER

President, Stephen Boardway, called the meeting to order and thanked everyone for coming.

CONSENT AGENDA

- 1. Approval of Minutes November 18, 2014 Meeting
- 2. Financial Report

Molly Briggs moved to approve the Consent Agenda. Gibran Graham seconded the motion, which was approved unanimously.

DISCUSSION ITEMS

Downtown Parking Advisory Committee

Gibran introduced the new Downtown Parking Advisory Committee which was approved by the City Council at its December 8 meeting. This committee will oversee items related to parking in the Downtown Development District. It will consist of two City Staff persons, a City Councilor appointed by the Council Chair, two representatives from the Downtown Bangor Partnership, and a representative from Republic Parking. The Council Chair has appointed Gibran to be the City Council representative and Committee Chair.

The first meeting of the Committee will include the following items: a discussion surrounding charging Parking Garage users for Saturday parking, long-term and future planning for parking in the District, and overall parking standards in the District.

The Committee will meet at least quarterly but mostly on an "as needed" basis. Heather M. stressed the importance of the DBP's presence on this Committee as the number one concern/complaint of the downtown constituency always relates to parking. Gibran noted this Committee is open for public attendance.

Molly and Betsy nominated themselves for the role. Dan said he would serve as an alternate. Josh made a motion to appoint Molly and Betsy to the Downtown Parking Advisory Committee, with Dan as an alternate. Karen seconded the motion, all in favor. The first meeting will be January 9 at 10 a.m. in Council Chambers.

West Market Square Kiosk

During the DBP's October 2014 meeting, options for the West Market Square kiosk were discussed. One side will be dedicated to a map of downtown, while other side required additional dialogue.

Suggestions for the second side were:

- Featured business spotlights—would allow more kiosks for downtown in the future if a payment structure was established to participate; example of Camden was given
- A community poster/events board—it was noted that a policy would be needed for this both in terms of what would be displayed and who would manage it. It was suggested that a DBP events calendar be reserved at the top for prominent display of our own events.
- Peg board with information cards/coupons—this type of board has been used in cities like Krakow Poland and hotels as an upgraded brochure rack.
- DBP events and city information—this would serve as an informational board that gives views important information about the City, like parking and history, which is often requested. The DBP's web address should be prominent, perhaps with the assistance of a QR Code.
- A directory of businesses in downtown

The group agreed on the importance of this kiosk for downtown and that it should not be sloppy or neglected. Betsy made a motion for the map to be on one side and the other side be dedicated to the history of downtown, Ben seconded, all in favor. Betsy also made a motion for the Beautification Committee to move forward with the project, Dan seconded, 12-1 motion passed.

Downtown Countdown

Heather M. passed out the event schedule for New Year's Eve and noted it has been posted on the website. She also asked that board members volunteer to hang Downtown Countdown posters in a variety of areas around Bangor. The Mr. and Mrs. Paul Bunyan contest needs participants! With only one entry as of December 9 the contest is in danger of being cancelled. Board members suggested an increase in outreach efforts to the media including TV, radio, and local publications. Another suggestion was to reach out to bars and restaurants to see if they would pick a staff member to compete. The Board requested a sheet of "talking points" about the event to aid in promotion.

Heather M. also mentioned that button will be sold at Epic Sports for \$5 each. The buttons will give purchasers access to specials at Bangor businesses that run through January. Heather M. and her team will be going around to business in the next few weeks to ask for participation in the specials.

Events Committee

Josh reminded everyone that the Events Committee meets on the first Wednesday of every month at 4:30 p.m. at Verve. New volunteers are showing up at meetings, excited to lend a hand in producing events downtown.

Unfortunately, Santa's Workshop was cancelled due to weather. Currently, Events Committee efforts are begin focused on supporting Downtown Countdown and looking at goals for 2015.

Marketing Committee

Betsy noted that the Marketing Committee meets on the first Tuesday of every month at 8:30 a.m. in the 2nd floor conference room at City Hall. The Committee's last meeting recapped Early Bird Sale, Plaid Friday, and Small Business Saturday. They are also moving along on the development of the new website with the next round of suggested edits to be communicated to Sutherland Weston soon.

Heather M. noted that Canada has tightened restrictions on spam and requires all solicitors to have a verified "yes" from email recipients to send emails. Discussion was had about the importance of email lists and maintaining a consistent message to the downtown community.

Beautification Committee

No updates from the Beautification Committee other than the next meeting is December 19 at 4 p.m. at Nocturnem. The group will be setting goals for 2015.

Networking and Outreach Committee

The next meeting for the Committee is December 17 at 9 a.m. at Verve. Gibran said that the group is working to finalize the Welcome Basket Program (delivering a basket of downtown Bangor goodies to new businesses in the area) and the first delivery will be after the holidays. The Parking Garage has also reached out to see if the DBP would be doing any sort of "welcome bags" for the BDN employees.

At the next meeting the Committee will set a date for the Quarterly Downtown Businesses Meeting.

Update on Staffing Resources

Heather M. presented a follow-up on last month's discussion of the staffing resources the DBP has utilized in 2014 and the projection of the resources for 2015. For the third and fourth quarters, staff will be able to allocate 16 to 19 hours/week to DBP needs.

Moving forward, Stephen and Molly explained that in an effort to organize each Committee's goals (including the Executive Committee); the Committee's should plan to use December and January for goal setting and discussion of strategy. Molly will send around an email to highlight the things that should be discussed and the "due date." This includes:

- Goals with timelines associated with each goal
- Identify items that may need Caitlin's time and expertise and/or board assistance
- Outline any sponsorships needed for the year
- Routine recurring meeting time and place identified

Being no other business, the meeting was adjourned.

To watch a full version of the Downtown Bangor Partnership's December 9 meeting, please visit: http://bangormaine.pegcentral.com/player.php?video=90a19e660f06e11daf88e04786cfcfc3